



# Memorial

University of Newfoundland

Office of the President and Vice-Chancellor

December 26, 2007

Mr. Christopher O'Dea  
24 Waterford Heights North  
St. John's, NL  
A1E 1G6

Dear Chris,

I would like to thank you for the exceptional service that you provided to us in connection with the recent sale of our house located at 8 Cheyne Drive in St. John's. As you know, we considered several realtors before giving you the commission to help us sell our home. From the time of our initial contact with you, through the interview, readying the house for sale, meeting with potential purchasers, negotiating with other realtors to the final sale of the house, your work has been of exceptional quality. Every action you took was performed at a highest standard of professionalism. I have no doubt that this approach was instrumental in achieving a quick sale at our asking price.

Your knowledge of the St. John's market as well as the psychology of potential purchasers is profound and current. You gave us good counsel and prepared an individualized and creative marketing campaign. While the latter was not needed due to the quick sale of the house, it was comforting to know that the necessary work was done by you and Margaret in a timely fashion.

I would be delighted to speak with any future clients of yours and will be able to give them the highest commendation of your work. I would also add that it has been a pleasure working with you and having you as a fellow member of our community.

With best wishes for continued success and a happy New Year,

Yours sincerely,

Axel Meisen, Ph.D., P.Eng.  
President and Vice-Chancellor

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